Waitaki District Council Memorandum

From Accounting Manager

Date 4 October 2017

Pre-Audit Draft Annual Report for the Year Ended 30 June 2017

Recommendation

That the Finance, Audit and Risk Committee receive the information.

Purpose

To inform the Finance, Audit and Risk Committee of the likely financial performance of Council for the year ended 30 June 2017.

Background

Council must produce an Annual Report that meets the requirements of s98 of the Local Government Act 2002. The annual report must be audited and adopted by 31 October 2017.

In view of the fact that this 4 October 2017 Finance, Audit and Risk (FAR) Committee meeting is the only meeting of either this Committee or Council prior to the full Council meeting on 25 October at which the Annual Report will need to be adopted, it has been decided to present the Draft Annual Report "as is" to inform Councillors of the likely result for the year.

Discussion

Result to Date

The unaudited Draft Annual Report indicates a financial result which does not vary significantly from the projections provided to the FAR Committee meeting on 16 August 2017. Those projections and the current draft operating result for Council are detailed below.

	16 August 2017 FAR Committee \$000	Draft Annual Report \$000	Variance \$000
Operating Revenue	46,831	47,485	654
Operating Expenses	44,574	45,746	(1,172)
Operating Surplus	2,257	1,739	(518)

The main changes to the projected results arose from the recognition of a greater value of vested assets than was expected, and increased depreciation charges following the three-yearly revaluation of Parks and Property assets. Issues and requests for clarification and correction arising from the revaluation, as well as difficulties experienced in entering the water contract into the Hanson system during the year, resulted in a considerable delay in finalising the annual depreciation charge.

Despite the variance in the operating result from previous projections, the balance sheet shows that Council is in a sound position financially; key asset values are being maintained; there is no external debt; and the reported cash position is very strong.

The Annual Report will also include reporting of actual achievement against the non-financial performance measures included in the 2015-25 Long Term Plan.

Outstanding Matters

Some aspects of the Annual Report remain to be completed. These include:

- Statement of Cash Flows has still to be produced, and the reconciliation of operating Cash Flows cannot be completed until that is available.
- Funding Impact Statements by Group of Activity have still to be prepared, so Notes 31 and 32, which summarise and reconcile the information contained in those reports, await completion.

The most significant piece of work still to be completed is the audit of the financial statements by Audit New Zealand. Auditors commenced this work on 2 October, and expect to be completed and have their opinion available in time for the Council meeting on 25 October when the Annual Report is to be adopted. Any changes required to the Annual Report arising from the audit process will be reported to Council at that time.

Accompanying this memorandum are key pieces of financial detail taken from the Draft Annual Report; namely:

- Statement of Comprehensive Revenue and Expenditure
- Statement of Changes in Equity
- Statement of Financial Position
- Note 1 Operating Revenue Rates
- Note 2 Operating Revenue Government Grants and Subsidies
- Note 3 Operating Revenue Other Grants and Donations
- Note 4 Finance Revenue and Finance Expense
- Note 5 Operating Revenue Non-trading Gains / (Losses)
- Note 6 Personnel Costs
- Note 7 Operating Expenses Other Operating Costs

Conclusion

Although not complete, the unaudited Draft Annual Report shows a position that is not expected to change materially. It shows that Council is in a strong financial position to start the new financial year.

Ian Wells

Accounting Manager

Paul Hope Chief Financial Officer

Attachment Appendix A – Information outlined in the memorandum, extracted from the Draft Annual Report

Statement of Comprehensive Revenue and Expenditure

For the year ended 30 June 2017

Revenue Rates Revenue 1 User Charges Regulatory Charges Development and RMA Contributions	2017 Actual \$000 30,266 28,329 1,508 738 16,148	2016 Actual \$000 30,340 27,387 1,289 545	2017 Actual \$000 30,303 5,909 1,508	2017 Budget \$000 30,385 4,059	2016 Actual \$000 30,375
Rates Revenue1User Charges1Regulatory Charges1	\$000 30,266 28,329 1,508 738 16,148	\$000 30,340 27,387 1,289	\$000 30,303 5,909	\$000 30,385	\$000 30,375
Rates Revenue1User Charges1Regulatory Charges1	30,266 28,329 1,508 738 16,148	30,340 27,387 1,289	30,303 5,909	30,385	30,375
Rates Revenue 1 User Charges Regulatory Charges	28,329 1,508 738 16,148	27,387 1,289	5,909	•	
User Charges Regulatory Charges	28,329 1,508 738 16,148	27,387 1,289	5,909	•	
Regulatory Charges	1,508 738 16,148	1,289		4,059	
	738 16,148		1,508		6,410
Dovelopment and PMA Contributions	16,148	545		1,354	1,289
•	•		738	595	545
Government Grants and Subsidies 2		17,095	6,339	8,009	6,574
Other Grants and Donations 3	964	796	906	1,105	677
Finance Revenue 4	1,318	1,577	1,184	1,137	1,264
Petrol Tax	193	192	193	190	192
Infringements and Fines	86	38	86	54	38
Dividend and Subvention Payments	-	-	790	120	562
Assets vested in Council 5	526	158	526	-	63
Other gains and Losses 5	(1,587)	(4,249)	(997)	-	(2,672)
Total Revenue32	78,489	75,168	47,485	47,008	45,317
Expenses					
Personnel costs 6	29,282	28,513	10,652	10,665	9,914
Depreciation and amortisation 10	13,941	13,554	11,888	11,380	11,463
Finance Costs 4	12	1	1	_	-
Other expenses 7	34,592	32,863	23,205	22,307	22,620
Total Expenses 32	77,827	74,931	45,746	44,352	43,997
Surplus / (Deficit) before Tax	662	237	1,739	2,656	1,320
Income Tax Expense / (Refund) 8	98	297	-	-	-
Surplus / (Deficit) after tax	564	(60)	1,739	2,656	1,320
Other Comprehensive Revenue and Expense					
Gain/(Loss) on revaluation of Infrastructural Assets 10	922	5,824	922	_	5,824
Gain/(Loss) on revaluation of Properties 10	9,162	-	8,819	5,250	
Other Comprehensive Revenue	-	-	-	-	-
Total Other Comprehensive Revenue and Expense	10,084	5,824	9,741	5,250	5,824
Total Comprehensive Revenue and Expense	\$10,648	\$5,764	\$11,480	\$7,906	\$7,144

The accompanying Notes form part of these financial statements

For the year ended 30 June 2017

	Consolidated			Council Only			
	2017 Actual \$000	2016 Actual \$000	2017 Actual \$000	2017 Budget \$000	2016 Actual \$000		
Public Equity at 1 July	775,876	770,112	750,897	757,781	743,753		
Total Comprehensive Revenue and Expense	10,648	5,764	11,480	7,906	7,144		
Public Equity at 30 June	\$ 786,524	\$ 775,876	\$ 762,377	\$ 765,687	\$ 750,897		

The accompanying Notes form part of these financial statements

Statement of Financial Position

As at 30 June 2017

As at 50 June 2017	Notes	Consol 2017 Actual \$000	idated 2016 Actual \$000	0 2017 Actual \$000	Council Only 2017 Budget \$000	2016 Actual \$000
Public Equity						
Ratepayers' Equity	9	310,208	310,208	310,208	310,208	310,208
Revaluation Reserve	9	425,888	416,724	416,001	414,526	407,181
Operating Reserve	9	35,586	34,707	21,326	26,378	19,271
Other Reserves	9	14,842	14,237	14,842	14,575	14,237
Total Public Equity		\$786,524	\$775,876	\$762,377	\$765,687	\$750,897
Non-Current Assets						
Property Plant and Equipment	10	741,525	730,502	719,237	726,558	709,232
Intangible Assets	11	1,311	1,358	892	839	895
Forestry	12	226	253	226	72	253
Assets held for Sale Other Financial Assets	16	1,150	2,519	1,150	1,735	2,519
 Investments in CCO's 	13	-	-	4,912	4,912	4,912
- Investments in other entities	13	145	145	145	145	145
- Loans to other entities	13	27,435	19,526	25,060	25,650	17,663
		771,792	754,303	751,622	759,911	735,619
Current Assets						
Cash and Cash Equivalents	14	5,540	7,202	4,483	1,775	2,463
Receivables	15	7,408	7,668	3,470	4,125	3,947
Prepayments		387	491	233	340	356
Inventory	17	1,082	950	26	15	29
Work in Progress Other Financial Assets		155	90	-	-	-
- Term deposits	13	12,876	17,310	9,425	6,500	14,750
- Loans to other entities	13	16	1	16	1	1
Assets held for Sale	16	369	441	369		441
		27,833	34,153	18,022	12,756	21,987
Total Assets		799,625	788,456	769,644	772,667	757,606
Non-Current Liabilities						
Provisions	18	788	387	788	285	387
Employee Entitlement Liabilities	19	102	94	-	-	-
Borrowings	20	10	11	-	-	-
Deferred Tax Liability	8	623	545	-	-	-
		1,523	1,037	788	285	387
Current Liabilities						
Trade and Other Payables	21	7,458	6,902	5,272	5,545	4,958
Short Term Borrowings	21	1	1	-	-	-
Employee Entitlement Liabilities	19	4,040	4,109	1,074	975	1,015
Provisions	18	144	368	133	175	349
Provision for Taxation		(65)	163	-	-	-
		11,578	11,543	6,479	6,695	6,322
Total Liabilities		13,101	12,580	7,267	6,980	6,709
Net Assets		\$786,524	\$775,876	\$762,377	\$765,687	\$750,897

The accompanying Notes form part of these financial statements

Consc	lidated		Council Only	r -
2017	2016	2017	2017	2016
			Annual Plan	
<u>\$000</u>	<u>\$000</u>	\$000	\$000	<u>\$000</u>

Note 1: Operating Revenue - Rates

Rates revenue - Policy

- General rates, targeted rates (excluding water by meter) and uniform annual general charges are
 recognised at the start of the financial year to which the rates resolution relates at the amounts due.
- Late payment penalties applied to unpaid rates are recognised as revenue when rates become overdue
- Revenue from rates for water supplied by meter is recognised based on usage
- Rate remissions are recognised as a reduction in rates revenue at the start of the financial year

Analysis of revenue from Rates:

Total Rates Revenue	\$30,266	\$30,340	\$30,303	\$30,385	\$30,375
Less Rates Remitted	(272)	(321)	(272)	(242)	(321)
Rates Penalties charged	385	552	385	425	552
User charges for water supply by meter	416	495	416	481	495
Targeted Rates for water supply	5,236	5,610	5,236	5,236	5,610
Separate Rates	9,559	9,748	9,559	9,514	9,748
Ward Rates	6,578	6,436	6,578	6,574	6,436
Uniform Annual General Charge	5,059	4,656	5,059	5,068	4,656
District Services Rates	1,505	1,301	1,505	1,495	1,301
General Rates	1,800	1,863	1,837	1,834	1,898
Analysis of revenue noin Nates.					

Note 2: Operating Revenue – Government Grants and Subsidies

Government grants and subsidies - Policy

- New Zealand Transport Agency provides funding assistance towards the costs of roading maintenance and capital expenditure. These subsidies are recognised as revenue upon entitlement when conditions pertaining to eligible expenditure have been met
- New Zealand Cycletrails has approved funding for the construction of the Alps2Ocean Cycletrail. This
 revenue is recognised as work is completed towards meeting funding milestones set as part of that
 contractual arrangement.
- In general, revenue from other Government Grants and Subsidies is recognised when eligibility has been
 established, unless there is an obligation in substance to return the funds should conditions of the grant
 not be met, in which case the grants are initially recorded as revenue in advance, and only recognised as
 revenue when all conditions are satisfied

Analysis of revenue from Government Grants:

New Zealand Transport Agency subsidies	6,047	7,000	6,047	6,673	6,296
Ministry of Business, Innovation & Employment	138	129	138	1,200	129
Ministry for the Environment	84	82	84	75	82
Ministry for Youth Development	18	-	18	-	-
Southern DHB operational contract funding	9,809	9,793	-	-	-
Other Government grants and subsidies	52	91	52	61	67
Total Government Grants	\$16,148	\$17,095	\$6,339	\$8,009	\$6,574

The Ministry of Business, Innovation and Employment administers the New Zealand Cycletrails Fund, which supports the construction and maintenance of the country's cycletrail network. In 2016, the New Zealand Transport Agency provided funding of \$250,000 for the Alps2Ocean Cycletrail.

Conso	lidated	-	Council Only	
2017	2016	2017	2017	2016
			Annual Plan	
<u>\$000</u>	<u>\$000</u>	<u>\$000</u>	<u>\$000</u>	<u>\$000</u>

Note 3: Operating Revenue – Other Grants and Donations

Other Grants and donations - Policy

Revenue is recognised when eligibility has been established, unless there is an obligation in substance to
return the funds should conditions of the grant not be met, in which case the grants are initially recorded
as revenue in advance, and only recognised as revenue when all conditions are satisfied.

Analysis of revenue from Other Grants and Donations:

Alps2Ocean Cycletrail construction					
Friends of the Alps2Ocean Cycletrail	437	382	437	125	382
Otago Community Trust	100	2	100	-	2
McKenzie District Council	50	100	-	-	-
Challenge Farm Trusts Partnership	-	19	-	-	19
Cultural Facility upgrade					
Local residents, businesses and organisations	15	1	15	788	1
General purposes and other projects					
North Otago Rugby	32	32	32	21	32
Bequest - Est B Jamieson	12	-	12	-	-
Bequest - Est E Fleetwood	11	-	11	-	-
Sundry other revenue	307	260	299	171	241
Total Grants and Donations	\$964	\$796	\$906	\$1,105	\$677

Funds donated by Friends of the Alps2Ocean include grants secured from NZ Lotteries, Trust Aoraki and the Lion Foundation and, in 2016, from The Otago Community Trust and Trust Aoraki

Note 4: Finance Revenue and Finance Expense

Finance Revenue & Expense - Policy

- Interest revenue is recognised when earned
- Borrowing costs are recognised as an expense in the year in which they are incurred

Analysis of Finance revenue and Finance expense

Finance Income

Bank deposits	607	834	473	412	521
North Otago Irrigation Co Ltd	609	727	609	592	727
Observatory Village Charitable Trust	87	-	87	121	-
Other community loans	15	16	15	12	16
Total Finance income	1,318	1,577	1,184	1,137	1,264
Finance costs					
Interest on bank overdraft	12	-	1	-	-
Interest on other external borrowings	-	11	-	-	-
Total Finance costs	12	11	1	-	-
Net Finance revenue/(cost)	\$1,306	\$1,566	\$1,183	\$1,137	\$1,264

Conso	lidated		Council Only	
2017	2016	2017	2017	2016
			Annual Plan	
<u>\$000</u>	<u>\$000</u>	<u>\$000</u>	<u>\$000</u>	<u>\$000</u>

Note 5: Operating Revenue – Non-trading Gains / (Losses)

Non-trading Gains / (Losses) - Policy

 Vested Infrastructural Assets – assets that are received for no or nominal consideration are recognised at their fair value when Council obtains control of the asset. Fair value is usually determined by reference to the cost of constructing the asset which may be, in turn, based either on information provided by the property developer, or on certified engineers' certificates

Analysis of revenue from Non-trading Gains / (Losses):

Assets vested in Council					
Land & Improvements	511	21	511	-	21
Buildings Assets		95	-	-	-
Roading & Bridges	-	14	-	-	14
Plant Assets	8	-	8	-	-
Other Assets	7	28	7	-	28
Total Assets Vested in Council	\$526	\$158	\$526	\$ -	\$63
Other Gains and Losses					
Gain/(loss) on Property Plant & Equipment	(1,561)	(3,672)	(1,759)	-	(3,665)
Depreciation recovered on disposal	724	1,167	565	-	459
Gain on forestry harvesting	112	432	112	-	432
Gain/(loss) on revaluation of Forestry Assets	85	102	85	-	102
Inpairment of non-current financial asset	(947)	(2,278)	-	-	-
Total Other Gains / Losses	(\$1,587)	(\$4,249)	(\$997)	\$ -	(\$2,672)

Consolidated			Council Only			
2017	2016	2017	2017	2016		
			Annual Plan			
<u>\$000</u>	<u>\$000</u>	<u>\$000</u>	<u>\$000</u>	<u>\$000</u>		

Note 6: Personnel Costs

Personnel costs - Policy

 Defined contribution plan employer contributions – contributions to Kiwisaver and other similar schemes are accounted for as defined benefit superannuation schemes and expensed as incurred

Analysis of Personnel Costs:

Salaries and wages	28,324	27,554	10,364	10,398	9,588
Redundancy and severance payments	98	90	-	-	36
Defined contribution plan employer contributions	658	776	249	229	248
Fringe Benefit Taxes	202	93	39	38	42
Total personnel costs	\$29,282	\$28,513	\$10,652	\$10,665	\$9,914

Remuneration of the Chief Executive Officer (Clause 32(iii))

Total remuneration of the Chief Executive Officer, Michael Ross, for the year ended 30 June 2017 was \$253,913 (2016: \$256,275). Note that Council ceased employer contributions for the Chief Executive's superannuation and Kiwisaver during the year.

Michael Ross is a Director of North Otago Irrigation Company Limited (Council appointee) receiving Director's Fees of \$12,000 (2016: \$12,000).

Mayor's and Elected Members' Remuneration

	Council only		
	2017	2016	
	\$000	\$000	
<u>Mayor:</u>			
Gary Kircher	93	91	
Elected Members:			
Peter Garvan	25	24	
Jim Hopkins	25	24	
William Kingan	28	27	
Guy Percival	25	24	
Hugh Perkins	29	31	
Melanie Tavendale	30	24	
Colin Wollstein	28	27	
Craig Dawson (from 8 October 2016)	17	-	
Jeremy Holding (from 8 October 2016)	17	-	
Janice Wheeler (from 8 October 2016)	17	-	
Kathy Dennison (to 8 October 2016)	10	27	
Sally Hope (to 8 October 2016)	8	22	
June Slee (to 8 October 2016)	9	24	
Total Remuneration – Mayor and Elected Members	\$361	\$345	

Note 6: Operating Expenses – Personnel Costs (continued)

Key Management Personnel

Employees considered key personnel for Council are the Mayor and Councillors, the Chief Executive, the Chief Financial Officer and the three Group Managers.

Total remuneration of key management personnel is as follows:

Council	only
2017 \$000	2016 \$000
942	930
5	5
345	309
11	11
\$1,287	\$1,239
16	16
	\$000 942 5 345 11 \$1,287

Employee Staffing Levels and Remuneration

At 30 June 2017, Council had 96 full-time employees (2016: 99), and casual and part-time employees amounting to 39 full-time equivalent (FTE) staff (2016: 29 FTE).

128 employees received annual remuneration of less than \$60,000 (2016: 132), and 64 staff (2016: 63) received annual remuneration greater than \$60,000. In the table below, these are expressed in bands of \$20,000 or in bands adjusted as appropriate to ensure compliance with the Act:

	Emp	Employees		
Remuneration band	2017 Number	2016 Number		
\$120,000 \$259,999	9	8		
\$100,000 - \$119,999	10	10		
\$80,000 – \$99,999	15	14		
\$60,000 - \$79,999	30	31		
Total staff	64	63		

The Group, comprising Council and four CCOs, has a total of 40 employees receiving annual remuneration in excess of \$100,000 (2016: 33).

Severance Payments (Clause 33)

Council made no severance payments during the financial year (2016: one, \$36,100).

Other members of Council's group made severance payments totaling \$98,418 (2016: \$53,582).

Consc	olidated		Council Only	
2017	2016	2017	2017	2016
			Annual Plan	
<u>\$000</u>	<u>\$000</u>	<u>\$000</u>	<u>\$000</u>	<u>\$000</u>

Note 7: Operating Expenses – Other operating costs

Operating costs - Policy

- Grant Expenditure
- Non-discretionary grants are awarded when grant applications meet specified criteria, and are recognised as expenditure when such applications are approved and payment is made.
- Discretionary grants are those which Council has no obligation to award, and are recognised as
 expenditure when approved by Council and when that approval is communicated to the applicant.
- In all cases, grants, or portions of grants, which are not applied to the purpose for which they were
 provided, must be returned, thus reducing grants expense for the period in which the funds are received.
- Leases
 - Operating Leases

Operating leases do not transfer substantially all the risks and rewards of ownership of an asset. These are charged on a straight-line basis over the term of the lease.

Analysis of Other Operating Costs

Audit Fees - <i>Audit NewZealand</i> Audit Current Year Annual Report	172	164	117	127	112
Audit Fees - Other audit providers					
Audit Current Year Annual Report	23	23	-	-	-
Other Services provided	8	12	-	-	-
Community grants and donations	1,281	1,100	1,212	1,415	1,034
Directors' Fees	352	327	-	-	-
Impairment of Receivables (Note 15)	448	32	342	150	(58)
Insurance premiums	608	646	318	362	340
Operating lease expense	481	448	105	111	109
Provision for closed landfill	186	120	186	(12)	120
Other Expenditure	31,033	29,991	20,925	20,154	20,963
Total Other Operating Expenses	\$34,592	\$32,863	\$23,205	\$22,307	\$22,620